



September 13th, 2021

Pinellas Suncoast Transit Authority
Attn: Alvin R. Burns Jr., Director of Procurement
3201 Scherer Drive, St. Petersburg, FL 33716

Email: aburns@psta.net

Subject: (via Email) Nova Bus response to PSTA RFP # 21-980369 for Florida Electric Transit Buses with Charging and Associated Equipment

Dear Mr. Burns,

We would like to express our appreciation in being presented with the opportunity to review and bid on your solicitation. For this matter, you can be assured that your proposal was given thorough consideration and it was not an easy decision.

Unfortunately, regarding the above-mentioned procurement, many requests have been received at the same time and active offers are being extended which ultimately limits our capacity to complete all received requests for proposal and bids. We are regrettably unable to meet and provide a professional and complete offer on this opportunity to Pinellas Suncoast Transit Authority.

Although we cannot participate to this specific RFP, we would like to emphasize our commitment to building successful business relationships. Therefore, we would appreciate being retained on your prospective bidder's list for any future advanced design buses requirements.

Should you require additional information, please do not hesitate to contact us at your best convenience. It will be our pleasure to assist you.

Kindest regards,

A handwritten signature in blue ink, appearing to read "Elisabeth-Victoria Walsh".

Elisabeth-Victoria Walsh
Director Product Planning & Bid Proposal

CC: John Obert, Regional Sales Manager