

BYD			
SCORING CRITERIA	WEIGHTED PERCENTAGES	POINTS AWARDED 0 TO 100	TOTAL SCORE
Qualifications and Experience	10%	80	8.00
Technical Design/Coach Operational Considerations	20%	83.6	16.72
Technical Design/Charging Station Operational Considerations	10%	90.8	9.08
Maintainability/Product Support	25%	91.60	22.90
Pricing and Life Cycle Costs	35%	100.00	35.00
TOTAL SCORE			100% 91.70

COMMENTS: Strong market overseas, not so much in U.S., but growing. Initial Altoona issues have been addressed. Many components are standard to PSTA. Good battery storage system and safety precautions. Simplistic and efficient. Easy to maintain. Excellent battery warranty, training and manuals. Builds own propulsion system.

New Flyer			
SCORING CRITERIA	WEIGHTED PERCENTAGES	POINTS AWARDED 0 TO 100	TOTAL SCORE
Qualifications and Experience	10%	75.2	7.52
Technical Design/Coach Operational Considerations	20%	71.4	14.28
Technical Design/Charging Station Operational Considerations	10%	62.2	6.22
Maintainability/Product Support	25%	68.40	17.10
Pricing and Life Cycle Costs	35%	97.01	33.95
TOTAL SCORE			100% 79.07

COMMENTS: Only a few electric bus customers. Very good qualifications, but not a lot of experience with electric buses. Propulsion system not integrated. Base bus and drivers area good. Charging system overly complicated. Charge and range is short of expectations. Traction motors warranty short.

Proterra			
SCORING CRITERIA	WEIGHTED PERCENTAGES	POINTS AWARDED 0 TO 100	TOTAL SCORE
Qualifications and Experience	10%	65.8	6.58
Technical Design/Coach Operational Considerations	20%	65	13.00
Technical Design/Charging Station Operational Considerations	10%	69	6.90
Maintainability/Product Support	25%	64.60	16.15
Pricing and Life Cycle Costs	35%	95.79	33.53
TOTAL SCORE			100% 76.16



COMMENTS: Young company, new to market. Composite design OK, uncertain repairs. Driver compartment not standard. Many components manufacturers are unknown, i.e. I/O system. 6 year warranty on battery. No PSTA service on battery. Forward looking philosophy on battery charging. Parts lead time good. Could not assess complete features due to excess proprietary information restrictions.